

# Five Year Summary

All figures in £ millions	2002 UK GAAP	2003 IFRS	2004 IFRS	2005 IFRS	2006 IFRS
<b>Sales</b>					
Continuing operations	3,787	3,651	3,479	3,808	4,137
Discontinued operations	533	368	407	315	286
	4,320	4,019	3,886	4,123	4,423
<b>Adjusted operating profit</b>					
Pearson Education	296	287	255	328	383
FT Group	51	41	71	101	121
The Penguin Group	87	83	52	60	66
Continuing operations	434	411	378	489	570
Adjusted earnings per share	30.3p	27.6p	27.5p	34.1p	40.2p
Dividends per share	23.4p	24.2p	25.4p	27.0p	29.3p
Net assets	3,468	3,161	3,014	3,733	3,644
Net debt	1,408	1,376	1,221	996	1,059
Operating free cash flow per share	38.3p	26.2p	34.9p	55.1p	54.4p
Total free cash flow per share	27.0p	23.9p	35.7p	54.0p	54.2p
Return on invested capital %	6.0	6.0	6.2	6.7	8.0

Information for 2002 is presented under UK GAAP. Information from 2003 onwards is presented under IFRS. Discontinued operations have been restated in all comparative figures where relevant.